

Joliet Junior College																
Quote for Smart Classroom Cisco Switches & Wireless Networking																
October 26, 2016 @ 2:00PM																
			SOUTHERN COMPUTER WAREHOUSE		PACE SYSTEMS, INC.		TALLGRASS SYSTEMS LTD		APRISA TECHNOLOGY LLC		ACP TECHNOLOGIES		SCAN TECHNOLOGY INC		DBISP LLC	
ITEM	QNTY	DESCRIPTION	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
1		CISCO CATALYST – SWITCH – 1 MANAGED – 48 X 10/100/1000 (POE+) – RACK-MOUNTABLE – POE+	\$8,318.17	\$8,318.17	\$8,756.49	\$8,756.49	\$8,268.60	\$8,268.60	\$8,490.00	\$8,490.00	\$6,048.00	\$6,048.00	\$8,775.00	\$8,775.00	\$8,787.23	\$8,787.23
2		CISCO SECONDARY POWER SUPPLY 1 –HOT-PLUG/REDUNDANT (PLUG-IN MODULE) – AC 115-240V – 1100 WATT	\$896.63	\$896.63	\$938.19	\$938.19	\$887.70	\$887.70	\$905.00	\$905.00	\$680.40	\$680.40	\$939.87	\$939.87	\$941.49	\$941.49
3		CISCO EXPANSION MODULE – 10 1 GIGE – 2 PORTS + 2 X SFP	\$1,493.77	\$1,493.77	\$1,563.65	\$1,563.65	\$1,479.45	\$1,479.45	\$1,510.00	\$1,510.00	\$1,080.00	\$1,080.00	\$1,566.32	\$1,566.32	\$1,569.15	\$1,569.15
4		CISCO SFP+ TRANSCEIVER MODULE 2 – 10GBASE-LR – LC/PC SINGLE MODE – UP TO 6.2 MILES – 1310 NM	\$2,387.04	\$4,774.08	\$2,498.72	\$4,997.44	\$2,359.55	\$4,719.10	\$2,420.00	\$4,840.00	\$862.92	\$1,725.84	\$2,505.00	\$5,010.00	\$2,507.50	\$5,015.00
5		CISCO AIRONET 3702I CONTROLLER 5 – BASED WIRELESS ACCESS POINT – 802.11A/B/G/N/AC – DUAL BAND	\$893.64	\$4,468.20	\$935.07	\$4,675.35	\$891.75	\$4,458.75	\$900.00	\$4,500.00	\$952.56	\$4,762.80	\$936.75	\$4,683.75	\$935.35	\$4,676.75
		TOTAL		\$19,950.85		\$20,931.12		\$19,813.60		\$20,245.00		\$14,297.04		\$20,974.94		\$20,989.62
		Turnaround Time	3-5 DAYS ARO		7 DAYS		5-7 DAYS ARO		30 DAYS ARO		5 DAYS		4-6 WEEKS		7-14 DAYS	
		Cisco Authorized Reseller?	YES		YES		YES		YES		YES		YES		YES	
		Hold Pricing Firm for 120 Days?	YES		YES		YES		NO		YES		YES		YES	

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			HOWARD TECHNOLOGY SOLUTIONS		ZIYAD TECHNICAL RESOURCE CONSULTING LLC		V2 IT		EN POINTE TECHNOLOGIES SALES LLC		SENTINEL TECHNOLOGIES		VELOCITA TECHNOLOGIES	
ITEM	QNTY	DESCRIPTION	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
1		CISCO CATALYST – SWITCH – 1 MANAGED – 48 X 10/100/1000 (POE+) – RACK-MOUNTABLE – POE+	\$8,646.00	\$8,646.00	\$5,139.75	\$5,139.75	\$6,580.00	\$6,580.00	\$8,485.40	\$8,485.40	\$7,236.00	\$7,236.00	\$8,744.00	\$8,744.00
2		CISCO SECONDARY POWER SUPPLY –HOT-PLUG/REDUNDANT (PLUG-IN MODULE) – AC 115-240V – 1100 WATT	\$927.00	\$927.00	\$551.25	\$551.25	\$705.00	\$705.00	\$909.15	\$909.15	\$776.00	\$776.00	\$956.00	\$956.00
3		CISCO EXPANSION MODULE – 10 GIGE – 2 PORTS + 2 X SFP	\$1,544.00	\$1,544.00	\$918.75	\$918.75	\$1,175.00	\$1,175.00	\$1,515.25	\$1,515.25	\$1,293.00	\$1,293.00	\$1,561.00	\$1,561.00
4		CISCO SFP+ TRANSCEIVER MODULE – 10GBASE-LR – LC/PC SINGLE MODE – UP TO 6.2 MILES – 1310 NM	\$2,591.00	\$5,182.00	\$1,170.75	\$2,341.50	\$1,877.65	\$3,755.30	\$2,421.37	\$4,842.74	\$2,065.00	\$4,130.00	\$2,494.00	\$4,988.00
5		CISCO AIRONET 3702I CONTROLLER – 5 – BASED WIRELESS ACCESS POINT – 802.11A/B/G/N/AC – DUAL BAND	\$924.00	\$4,620.00	\$729.75	\$3,648.75	\$943.00	\$4,715.00	\$906.12	\$4,530.60	\$773.00	\$3,865.00	\$933.00	\$4,665.00
					SHIPPING	\$100.00								
		TOTAL		\$20,919.00		\$12,700.00		\$16,930.30		\$20,283.14		\$17,300.00		\$20,914.00
		Turnaround Time	7-10 ARO		IN STOCK		3-5 DAY		7-10 DAYS		21 BUSINESS DAYS		1-2 DAYS	
		Cisco Authorized Reseller?	YES		YES		YES		YES		YES		YES	
		Hold Pricing Firm for 120 Days?	YES		YES		YES		NO		YES		YES	