

## Salary by Other Certifications

PMI Project Management Professional	\$87,917	CompTIA CTT+	\$66,000
Red Hat RHCE	\$86,875	CompTIA Security+	\$61,848
Sun SCJP	\$85,357	CompTIA A+	\$59,961
Check Point CCSE	\$84,643	CompTIA Network+	\$59,342
Check Point CCSA	\$82,500	Oracle OCA	\$97,857*
Other	\$78,800	ISACA CISA	\$92,500*
Novell CNE	\$77,857	Oracle OCP DBA	\$90,625*
IBM-Lotus (any)	\$77,500	Red Hat (other)	\$83,750*
Sun Solaris (any)	\$75,192	SANS GIAC Certification (any)	\$83,000*
Hewlett Packard ASE	\$74,722	(ISC)2 CISSP	\$82,800*
Citrix CCEA	\$74,500	CompTIA Project+	\$80,833*
IBM (other than Lotus)	\$73,200	Novell Master CNE	\$80,000*
Cisco CCNA	\$71,823	Cisco Specialization	\$78,214*
Hewlett Packard (other)	\$71,220	Check Point (other)	\$77,500*
Novell CNA	\$70,809	Help Desk Institute (any)	\$75,833*
Cisco CCNP	\$70,500	Certified Wireless Network Prof. (any)	\$72,500*
CompTIA (other)	\$70,000	Linux Professional Institute Level I	\$69,643*
Citrix CCA	\$69,461	Cisco CCDP	\$65,000*
Dell (any)	\$69,211	Nortel Networks (any)	\$65,000*
Cisco CCDA	\$68,269	EC-Council (any)	\$63,750*
CompTIA Server+	\$67,250	Macromedia (any)	\$63,500*
Apple (any)	\$66,923	CompTIA Linux+	\$61,250*

Chart 6. We asked respondents what certifications they held other than Microsoft's. (See Chart 5 on p. 44 for a breakdown of salaries by specific MCP title for comparison.) Numbers are 2005 average base salaries. As with many comparisons, there are myriad variables (such as experience and multiple certifications) that influence compensation other than the title itself. (\*One caveat with the results reported here: We included some titles to compare to last year; however, those titles had 10 or fewer respondents, making them statistically invalid. Thus, they appear in order of descending salary after the CompTIA Network+ title, which is the lowest earning title. Use these numbers at your own risk.)