

Joliet Junior College																							
Quote for Network Equipment																							
June 20, 2005 10:00 A.M.																							
Option #1																							
Item	Quantity	Description	PC Mart		Netrix		Stutz Associates		Pro-Onsite		Modern Business Tech		Midwest Computer		GTSI - #1		GTSI - #2		Advanced Data Technologies		Skyline		
			Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	
<b>Main Campus</b>																							
WS-C3560-48TS-S	7	Catalyst 3560 48 10/100 +4 SFP standard Image	\$3,388.00	\$23,716.00	\$2,747.00	\$19,229.00	\$3,090.00	\$21,630.00	\$2,986.00	\$20,902.00	\$3,227.69	\$22,593.83	\$2,939.00	\$20,573.00	\$3,085.00	\$21,595.00	\$3,085.00	\$21,595.00	\$3,096.90	\$21,678.30	\$4,995.00	\$21,678.30	
WS-C3560G-24PS-S	5	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$19,750.00	\$3,077.00	\$15,385.00	\$3,459.00	\$17,295.00	\$3,345.00	\$16,725.00	\$3,615.38	\$18,076.90	\$3,410.00	\$17,050.00	\$3,455.00	\$17,275.00	\$3,455.00	\$17,275.00	\$3,529.46	\$17,647.30	\$5,595.00	\$17,344.50	
GLC-T=	35	1000BASE-T SFP	\$279.00	\$9,765.00	\$217.00	\$7,595.00	\$240.00	\$8,400.00	\$236.00	\$8,260.00	\$255.38	\$8,938.30	\$180.00	\$6,300.00	\$246.00	\$8,610.00	\$246.00	\$8,610.00	\$244.90	\$8,571.50	\$395.00	\$8,571.50	
GLC-SX-MM=	2	GE SFP, LC connector SX transceiver	\$369.00	\$738.00	\$275.00	\$550.00	\$309.00	\$618.00	\$298.00	\$596.00	\$323.08	\$646.16	\$172.00	\$344.00	\$308.00	\$616.00	\$308.00	\$616.00	\$310.00	\$620.00	\$500.00	\$620.00	
<b>North Campus</b>																							
WS-C3560-48TS-S	4	Catalyst 3560 48 10/100 +4 SFP standard Image	\$3,388.00	\$13,552.00	\$2,747.00	\$10,988.00	\$3,090.00	\$12,360.00	\$2,986.00	\$11,944.00	\$3,227.69	\$12,910.76	\$2,939.00	\$11,756.00	\$3,085.00	\$12,340.00	\$3,085.00	\$12,340.00	\$3,096.90	\$12,387.60	\$4,995.00	\$12,387.60	
WS-C3560G-24PS-S	2	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$7,900.00	\$3,077.00	\$6,154.00	\$3,459.00	\$6,918.00	\$3,345.00	\$6,690.00	\$3,615.38	\$7,230.76	\$3,410.00	\$6,820.00	\$3,455.00	\$6,910.00	\$3,455.00	\$6,910.00	\$3,529.46	\$7,058.92	\$5,595.00	\$6,937.80	
GLC-SX-MM=	2	GE SFP, LC connector SX transceiver	\$369.00	\$738.00	\$275.00	\$550.00	\$309.00	\$618.00	\$298.00	\$596.00	\$323.08	\$646.16	\$172.00	\$344.00	\$308.00	\$616.00	\$308.00	\$616.00	\$310.00	\$620.00	\$500.00	\$620.00	
GLC-T=	10	1000BASE-T SFP	\$279.00	\$2,790.00	\$217.00	\$2,170.00	\$240.00	\$2,400.00	\$236.00	\$2,360.00	\$255.38	\$2,553.80	\$180.00	\$1,800.00	\$246.00	\$2,460.00	\$246.00	\$2,460.00	\$244.90	\$2,449.00	\$395.00	\$2,449.00	
<b>City Center</b>																							
WS-C3560-48TS-S	13	Catalyst 3560 48 10/100 +4 SFP Standard Image	\$3,388.00	\$44,044.00	\$2,747.00	\$35,711.00	\$3,090.00	\$40,170.00	\$2,986.00	\$38,818.00	\$3,227.69	\$41,959.97	\$2,939.00	\$38,207.00	\$3,085.00	\$40,105.00	\$3,085.00	\$40,105.00	\$3,096.90	\$40,259.70	\$4,995.00	\$40,259.70	
WS-C3560-24TS-S	5	Catalyst 3560 24 10/100 + 2SFP Standard Image	\$2,011.00	\$10,055.00	\$1,647.00	\$8,235.00	\$1,850.00	\$9,250.00	\$1,790.00	\$8,950.00	\$1,935.38	\$9,676.90	\$1,831.00	\$9,155.00	\$1,846.00	\$9,230.00	no price	\$0.00	\$1,872.30	\$9,361.50	\$2,995.00	\$9,284.50	
WS-C3560G-24PS-S	1	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$3,950.00	\$3,077.00	\$3,077.00	\$3,459.00	\$3,459.00	\$3,345.00	\$3,345.00	\$3,615.38	\$3,615.38	\$3,410.00	\$3,410.00	\$3,455.00	\$3,455.00	\$3,455.00	\$3,455.00	\$3,529.46	\$3,529.46	\$5,595.00	\$3,468.90	
GLC-T=	30	1000BASE-T SFP	\$279.00	\$8,370.00	\$217.00	\$6,510.00	\$240.00	\$7,200.00	\$236.00	\$7,080.00	\$255.38	\$7,661.40	\$180.00	\$5,400.00	\$246.00	\$7,380.00	\$246.00	\$7,380.00	\$244.90	\$7,347.00	\$395.00	\$7,347.00	
GLC-SX-MM	4	GE SFP, LC connector SX transceiver	\$369.00	\$1,476.00	\$275.00	\$1,100.00	\$309.00	\$1,236.00	\$298.00	\$1,192.00	\$323.08	\$1,292.32	\$172.00	\$688.00	\$308.00	\$1,232.00	\$308.00	\$1,232.00	\$310.00	\$1,240.00	\$500.00	\$1,240.00	
Replacement of 3548XL																							
WS-C3560-48TS-S	21	Catalyst 3560 48 10/100 + 4SFP Standard Image	\$3,388.00	\$71,148.00	\$2,747.00	\$57,687.00	\$3,090.00	\$64,890.00	\$2,986.00	\$62,706.00	\$3,227.69	\$67,781.49	\$2,939.00	\$61,719.00	\$3,085.00	\$64,785.00	\$3,085.00	\$64,785.00	\$3,096.90	\$65,028.60	\$4,995.00	\$65,034.90	
<b>Total Option #1</b>				\$217,992.00		\$174,941.00		\$196,444.00		\$190,164.00		\$205,584.13		\$183,566.00		\$196,609.00		\$187,379.00		\$197,798.88		\$197,243.70	
											*bid States \$205,584.62												*bid states \$199,216.14
Option #2																							
<b>Main Campus</b>																							
WS-C3560-48PS-S	7	Catalyst 3560 48 10/100 +4 SFP standard Image	\$4,495.00	\$31,465.00	\$3,572.00	\$25,004.00	\$4,019.00	\$28,133.00	\$3,883.00	\$27,181.00	\$4,196.92	\$29,378.44	\$3,824.00	\$26,768.00	\$4,061.00	\$28,427.00	\$4,061.00	\$28,427.00	\$4,026.90	\$28,188.30	\$6,495.00	\$28,188.30	
WS-C3560G-24PS-S	5	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$19,750.00	\$3,077.00	\$15,385.00	\$3,459.00	\$17,295.00	\$3,345.00	\$16,725.00	\$3,615.38	\$18,076.90	\$3,410.00	\$17,050.00	\$3,455.00	\$17,275.00	\$3,455.00	\$17,275.00	\$3,529.46	\$17,647.30	\$5,595.00	\$17,344.50	
GLC-T=	35	1000BASE-T SFP	\$279.00	\$9,765.00	\$217.00	\$7,595.00	\$240.00	\$8,400.00	\$236.00	\$8,260.00	\$255.38	\$8,938.30	\$180.00	\$6,300.00	\$246.00	\$8,610.00	\$246.00	\$8,610.00	\$244.90	\$8,571.50	\$395.00	\$8,571.50	
GLC-SX-MM=	2	GE SFP, LC connector SX transceiver	\$369.00	\$738.00	\$275.00	\$550.00	\$309.00	\$618.00	\$298.00	\$596.00	\$323.08	\$646.16	\$172.00	\$344.00	\$308.00	\$616.00	\$308.00	\$616.00	\$310.00	\$620.00	\$500.00	\$620.00	
<b>North Campus</b>																							
WS-C3560-48PS-S	4	Catalyst 3560 48 10/100 +4 SFP standard Image	\$4,495.00	\$17,980.00	\$3,572.00	\$14,288.00	\$4,019.00	\$16,076.00	\$3,883.00	\$15,532.00	\$4,196.92	\$16,787.68	\$3,824.00	\$15,296.00	\$4,061.00	\$16,244.00	\$4,061.00	\$16,244.00	\$4,026.90	\$16,107.60	\$6,495.00	\$16,107.60	
WS-C3560G-24PS-S	2	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$7,900.00	\$3,077.00	\$6,154.00	\$3,459.00	\$6,918.00	\$3,345.00	\$6,690.00	\$3,615.38	\$7,230.76	\$3,410.00	\$6,820.00	\$3,455.00	\$6,910.00	\$3,455.00	\$6,910.00	\$3,529.46	\$7,058.92	\$5,595.00	\$6,937.80	
GLC-SX-MM=	2	GE SFP, LC connector SX transceiver	\$369.00	\$738.00	\$275.00	\$550.00	\$309.00	\$618.00	\$298.00	\$596.00	\$323.08	\$646.16	\$172.00	\$344.00	\$308.00	\$616.00	\$308.00	\$616.00	\$310.00	\$620.00	\$500.00	\$620.00	
GLC-T=	10	1000BASE-T SFP	\$279.00	\$2,790.00	\$217.00	\$2,170.00	\$240.00	\$2,400.00	\$236.00	\$2,360.00	\$255.38	\$2,553.80	\$180.00	\$1,800.00	\$246.00	\$2,460.00	\$245.00	\$2,450.00	\$244.90	\$2,449.00	\$395.00	\$2,449.00	
<b>City Center</b>																							
WS-C3560-48PS-S	13	Catalyst 3560 48 10/100 +4 SFP standard Image	\$4,495.00	\$58,435.00	\$3,572.00	\$46,436.00	\$4,019.00	\$52,247.00	\$3,883.00	\$50,479.00	\$4,196.92	\$54,559.96	\$3,824.00	\$49,712.00	\$4,061.00	\$52,793.00	\$4,061.00	\$52,793.00	\$4,026.90	\$52,349.70	\$6,495.00	\$52,349.70	
WS-C3560-24PS-S	5	Catalyst 3560 24 10/100 PoE SFP Standard Image	\$2,695.00	\$13,475.00	\$2,087.00	\$10,435.00	\$2,349.00	\$11,745.00	\$2,269.00	\$11,345.00	\$2,452.31	\$12,261.55	\$1,831.00	\$9,155.00	\$2,373.00	\$11,865.00	\$2,673.00	\$13,365.00	\$2,352.90	\$11,764.50	\$3,795.00	\$11,764.30	
WS-C3560G-24PS-S	1	Catalyst 3560 24 10/100/1000T PoE+4 Standard Image	\$3,950.00	\$3,950.00	\$3,077.00	\$3,077.00	\$3,459.00	\$3,459.00	\$3,345.00	\$3,345.00	\$3,615.38	\$3,615.38	\$340.00	\$340.00	\$3,455.00	\$3,455.00	\$3,455.00	\$3,455.00	\$3,529.46	\$3,529.46	\$5,595.00	\$3,468.90	
GLC-T=	30	1000BASE-T SFP	\$279.00	\$8,370.00	\$217.00	\$6,510.00	\$240.00	\$7,200.00	\$236.00	\$7,080.00	\$255.38	\$7,661.40	\$180.00	\$5,400.00	\$246.00	\$7,380.00	\$246.00	\$7,380.00	\$244.90	\$7,347.00	\$395.00	\$7,347.00	
GLC-SX-MM=	4	GE SFP, LC connector SX transceiver	\$369.00	\$1,476.00	\$275.00	\$1,100.00	\$309.00	\$1,236.00	\$298.00	\$1,192.00	\$323.08	\$1,292.32	\$172.00	\$688.00	\$308.00	\$1,232.00	\$308.00	\$1,232.00	\$310.00	\$1,240.00	\$500.00	\$1,240.00	
Replacement of 3548XL																							
WS-C3560-48PS-S	21	Catalyst 3560 48 10/100 +4 SFP standard Image	\$4,495.00	\$94,395.00	\$3,572.00	\$75,012.00	\$4,019.00	\$84,399.00	\$3,883.00	\$81,543.00	\$4,196.92	\$88,135.32	\$3,824.00	\$80,304.00	\$4,061.00	\$85,281.00	\$4,061.00	\$85,281.00	\$4,026.90	\$84,564.90	\$6,495.00	\$84,564.90	
<b>Total Option #2</b>				\$271,227.00		\$214,266.00		\$240,744.00		\$232,924.00		\$251,784.13		\$220,321.00		\$243,164.00		*bid states \$244,654.00		\$242,058.18		\$241,573.50	
											*Bid States \$251,784.62												*bid states \$223,391.00
Option #3																							
WS-C3750-48PS-S	13	Catalyst 3750 48 10/100 PoE + 4 SFP Standard Image	\$5,748.00	\$74,724.00	\$4,672.00	\$60,736.00	\$5,259.00	\$68,367.00	\$5,079.00	\$66,027.00	\$5,489.23	\$71,359.99	\$5,172.60	\$67,243.80	\$5,222.00	\$67,886.00	\$5,222.00	\$67,886.00	\$5,266.90	\$68,469.70	\$8,495.00	\$68,469.70	
WS-C3750-24PS-S	5	Catalyst 3750 24 10/100 PoE + SFP Standard Image	\$3,358.00	\$16,790.00	\$2,637.00	\$13,185.00	\$2,969.00	\$14,845.00	\$2,867.00	\$14,335.00	\$3,098.46	\$15,492.30	\$2,825.00	\$14,125.00	\$2,947.00	\$14,735.00	\$2,947.00	\$14,735.00	\$3,036.40	\$15,182.00	\$4,795.00	\$14,864.50	
WS-C3750G-24TS-S	1	Catalyst 3750 24 10/100/1000 + 4 SFP Std Multilayer 1 RU	\$4,957.00	\$4,957.00	\$3,847.00	\$3,847.00	\$5,089.00	\$5,089.00	\$4,182.00	\$4,182.00	\$4,520.00	\$4,520.00	\$4,259.00	\$4,259.00	\$4,300.00	\$4,300.00	\$4,300.00	\$4,300.00	\$4,336.90	\$4,336.90	\$6,995.00	\$4,336.90	
GLC-SX-MM	4	GE SFP, LC connector SX transceiver	\$369.00	\$1,476.00	\$275.00	\$1,100.00	\$309.00	\$1,236.00	\$298.00	\$1,192.00	\$323.08	\$1,292.32	\$172.00	\$688.00	\$308.00	\$1,232.00	\$308.00	\$1,232.00	\$310.00	\$1,240.00	\$500.00	\$1,240.00	
GLC-T=	15	1000BASE-T SFP	\$279.00	\$4,185.00	\$217.00	\$3,255.00	\$240.00	\$3,600.00	\$236.00	\$3,540.00	\$255.38	\$3,830.70	\$180.00	\$2,700.00	\$246.00	\$3,690.00	\$246.00	\$3,690.00	\$244.90	\$3,673.50	\$395.00	\$3,673.50	
CAB-STACK-3m	2	Cisco StackWise 3M Stacking Cable	\$239.00	\$478.00	\$165.00	\$330.00	\$180.00	\$360.00	\$179.00	\$358.00	\$198.25	\$396.50	\$120.00	\$240.00	\$184.00	\$368.00	\$184.00	\$368.00	\$186.00	\$372.00	\$300.00	\$372.00	
Late Bids:																							
TailGrass Systems																							